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Spring Is Almost Here!

Winter is rapidly coming to a close and the entire staff at pH Lawncare is eagerly waiting for the opportunity to service your lawn/landscape again. We have experienced a mild winter so far which will hopefully lead to an early start for lawn care. Now until April 1st is the perfect time to take advantage of our 5% pre-pay discount. Clients who choose this payment option are rewarded with 5% savings on their total bill and do not have to worry about missed payments/missing payments.

What's New?

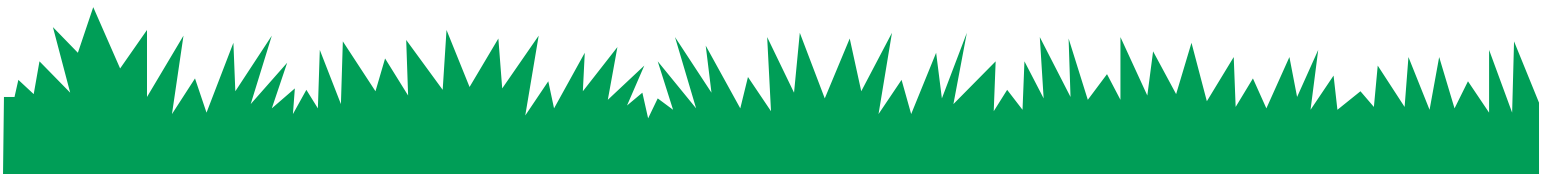
We are pleased to announce that Gerry White is now the owner of pH Lawncare. Gerry joined the pH staff in 2016 as General Manager with an extensive lawncare background. He and the entire pH lawncare staff will continue to provide all its clients with the same quality service you have grown accustomed to over the last 17 years. Gerry has over thirty years of experience in the green industry including being the superintendent at several high-end country clubs. Phyllis Hodge is enjoying her well-deserved retirement and will be around on a limited basis.

Welcome Aboard

Shaunna Guy-Leighton has joined the team as our new office manager. Shaunna brings a wealth of knowledge and experience to our staff with over 20 years of experience in the green industry and customer service. She will play an extremely important role in our office as she implements our new software, which will help us provide even better billing options and customer service. Her full-time duties will also include fielding daily phone calls that come into the office. This will help streamline the process for addressing inquiries and provide what we hope will be exemplary customer service.

Year in Review

The 2018 season brought many challenges. There was no shortage of hot humid weather and feast or famine type rainfall amounts. 2018 was the hottest year on record. Hot, humid conditions combined with heavy rains at various times presented many obstacles for turf and other plant material. These conditions lend themselves toward abnormal spikes in crabgrass germination and





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allow other pests and diseases to have banner years. We will be taking a new approach to help combat crabgrass this year by splitting our application of pre-emergent herbicide. We feel this will lead to better control and a superior outcome. One of the biggest challenges from last season was dealing with an abnormally high population of chinch bugs. Hot weather through the summer months allowed these insects to thrive. As far as chinch bugs are concerned, communication is key. Gypsy moth continues to be a challenging problem in New England. The brown spots you may be seeing on trees are the moth's egg casings. If you notice this activity, please schedule a consultation with us so we can provide an estimate for treatment options.

Please remember with a 6-8-week window between treatments we may not always catch a problem at its onset, and we are always willing to come to take a second look upon your request and work through these issues with you.

Frequently Asked... I have an irrigation system; why is my lawn still so dry?!?

It is important to keep in mind that irrigation systems are meant to supplement the natural rainfall we get each year. If we are in a drought condition, an irrigation system alone may not provide enough water to keep turf and plant material sufficiently watered. A helpful tip is to water deep and infrequently. Provide enough water to soak the root zone and then allow time for the root zone to dry which will encourage roots to grow deeper in search of water. Yearly Core Aeration helps build roots as well. Add our drought buster application in June which can help with water penetration deeper into the root zone. We have had great success with this treatment for the last 3 seasons. Please call the office for this once a year treatment.

Coming Soon

You spoke and we listened. In addition to our new software program that will help modernize our billing structure, we will soon be accepting payment by credit card. We hope to be able to provide this service as soon as possible.

Have a wonderful rest of your winter we look forward to seeing you soon!

